DE NOVO EAD

FINANCIAL STATEMENTS

As at December 31^{st} 2013

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MANAGEMENT REPORT

I. Review on the Activity and Development of De Novo EAD

Year 2013 ended up as one of exceptional dynamics. Two major trends in the world economy development have cleared out. The process of stabilization in the developed world, including the USA, Japan, Germany, Great Britain, etc. continued in 2013 and at the end of the year indications of acceleration of the economic growth in those countries appeared. The emerging markets – China, Russia, Turkey, Latin America, etc., on the other hand, registered severe local currency fluctuations, mixed economic results and declining rates of economic growth. The growth rate gap between the two groups slipped further down and reached its lowest level. At the end of the third quarter of 2013, the annualized GDP growth rate was 4,1% in the USA and 7,5% in China.

The financial markets were relatively stable, supported aggressively by the central banks around the world. The developed countries' stock markets were the big winners of 2013, while gold and fixed income debt instruments were the losers. After several unsuccessful attempts in the first two months of 2013, in March the index DJIA exceeded its previous all time high of 14136, registered in 2007, to end the year above 16500 – a yearly gain of 26%. The markets were more volatile, with small corrections in June, when the Federal Reserve reminded to the market participants that the monetary stimulus will not last forever, and in September, when the Syria conflict threatened to escalate into geopolitical crisis with the participation of the USA and Russia. The markets in Europe registered solid gains too /Germany DAX up 25%/, including those in the periphery – Italy, Spain, Portugal – where the economic indicators improved considerably at year end.

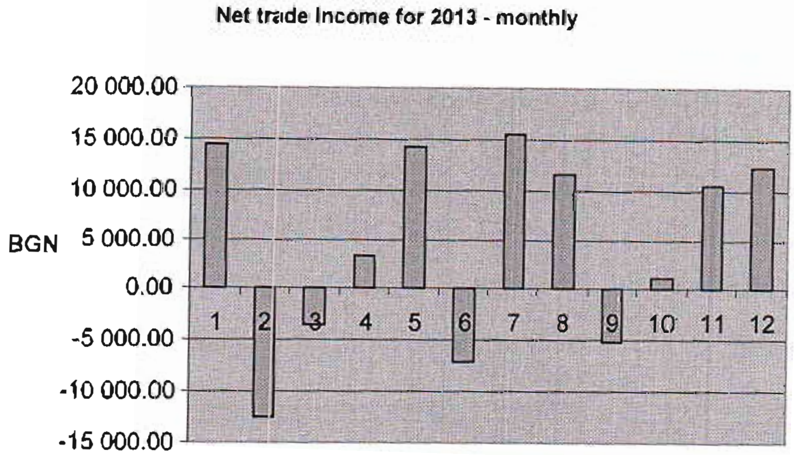
For Bulgaria, 2013 proved to be a difficult year with contradictory results. Early parliamentary elections with stalemate outcome, three different governments and public protests throughout the year would have been a challenge even for the developed economies, and for the struggling Bulgarian economy those events proved really negative. The economic growth is weak – 0,5% as per the latest forecast of the European Commission from November 2013, and the absence of real reform and long-term vision for development lead key sectors of the economy and the society as a whole – education, justice, public administration, regional development - to lag behind.

In its second year of presence on the financial markets, De Novo did not succeed in accomplishing the desired move forward. Our financial results for the year are not satisfactory due to both lower revenues and higher fixed costs – mainly higher exchange and depository fees, which were at promotional levels in 2012. The record low yield of the fixed income instruments /0,1% - 2,5%, annually/ and the trading loss incurred in some volatile periods for the markets in February, June and September, as pointed out above, affected negatively our results, though the trading volumes increased.
Trading volumes structure as per the type of financial instruments is shown below:

Market	Number of transactions		Volume in BGN '000	
	31.12.2013	31.12.2012	31.12.2013	31.12.2012
Local	236	174	86 175	20 185
Foreign	4 048	1 418	233 421	138 326
Total	**4 284**	**1 592**	**319 596**	**158 511**

Structure of the effected transactions according to the type of financial instruments:

Instruments	Number of transactions		Volume in BGN '000	
	31.12.2013	31.12.2012	31.12.2013	31.12.2012
Debt Instruments	46	44	42 360	21 421
Capital Instruments	4238	1 548	277 236	137 090
Total	**4 284**	**1 592**	**319 596**	**158 511**



The unstable public environment hampered our efforts to attract new clients, as the individuals in our target group – those with higher than the average income and financial positions - have understandably embarked on a much more passive investment behavior than usual. The institutional investors, on the other hand, typically react more slowly to new investment opportunities while the heavy legal procedures additionally complicate the enrollment of a new market participant like De Novo as an eligible counterparty. Thus, the independent ownership structure of De Novo appeared to be a double-edged sword – it ensures decision making freedom in our main business, but on the other hand it complicates the establishment of business relations with the institutional investors, most of which are usually a part of the large local economic groups. Nevertheless, we should point out that an increase in the transactions with institutional investors was registered in the end of 2013.

In 2013, De Novo launched its own online application – eFloor, which is unique for the Bulgarian market as it allows investors to trade on three different markets – Bulgarian Stock Exchange – Sofia, XETRA – Frankfurt and SCOACH – Frankfurt.

Within the reporting period, De Novo managed one public offering of shares /Real Bulland AD – a vehicle for investments in agricultural land/ and one tender offer for shares of Web Media Group AD.

The widening of our client base will be a key priority for De Novo in 2014. We will try to further improve our trading infrastructure and "load" it to a maximum degree thus optimizing our financial results.

II. DISCLOSURE OF INFORMATION RELATED TO THE IMPLEMENTATION OF FSC's ORDINANCE No. 35 on the capital adequacy and liquidity of investment intermediaries

In accordance with the provisions of FSC's Ordinance No. 35 on the capital adequacy and liquidity of investment intermediaries, De Novo EAD has adopted and implemented Rules for risk assessment and management, Procedures for making adjustments to current valuations or reserves, Rules on disclosure of information, and Policy on remunerations.
The investment intermediary's objectives and policy in relation to risk management are initially defined in the Operational Guidelines of the Company, according to which the Company follows moderate conservative risk management policy in order to achieve a stable and sustained increase in the profit and above all - preservation of the equity value.
As of 31.12.2013, according to the audited balance sheet data, the company's equity amounts to BGN 1 510 thousand, whereas the capital base amounts to BGN 1 492 thousand and is calculated as follows:

	Item	31.12.2013 BGN '000	31.12.2012 BGN '000
A	**Initial Equity (BGN), including:**	**1 555**	**1 500**
1	Issued (registered capital)	1 550	1 500
2	Statutory reserves	5	-
3	Other reserves		-
B	**Additional equity**		-
1	Debt-capital (hybrid capital instruments)		-
C	**Total initial and additional equity (A+B)**	**1 555**	**1 500**
D	**Net income and retained earnings**	**(45)**	**27**
E	**Balance sheet equity (C+D)**	**1 510**	**1 527**
F	**Total decrease in initial and additional equity**	**18**	**22**
1	Non-current intangible assets	18	22
2	Interests in insurers and re-insurers and insurance holdings	-	-
	CAPITAL BASE (E-F)	**1 492**	**1 505**

The capital requirements for risk coverage amount to BGN 112 thousand. In accordance with the adopted policy for calculation of capital requirements, De Novo EAD applies the standard approach, except for the operational risk, to which the base indicator approach is applied.
The capital requirements reflecting the nature and the scope of the operations as at 31.12.2013 are shown in the following table:

Item	Capital Coverage requirement in BGN'000
Credit risk	43
Settlement risk	-
Exposition, currency and commodity risk	38
Operational risk	31
Total capital requirements	**112**

The capital requirement for credit risk is calculated on the basis of the following reference information (in BGN), as at 31.12.2013:

Item	Balance
Computers and peripherals	6 196.44

Item	Balance
Property, plant and equipment	9 056.95
Depreciation of fixed tangible assets	-7 296.11
Receivables on exchange rate differences in respect of forward exchange contracts	901.38
Accrued interest	345.05
Receivables on exchange rate differences in respect of Netting revaluations	2 431.35
Accounts with administration institutions	1 634.09
Other debtors	3 868.41
Receivables from suppliers	1 171.35
Receivables from clients	6 987.98
Repo agreements	16 106.90
Long term financial assets and accruals thereon	498 443.41
TOTAL:	**539 847.20**

According to the standard approach, receivables are classified in groups, appropriately weighs are assigned, and the capital coverage requirement is calculated in the amount of 8% of the risk weighted value of the respective exposure, as follows:

Type of receivables (group)	Amount of receivables	% risk weight	Risk-weighted amount of receivables	Capital coverage requirement (8%)
Receivables from institutions	1 634.09	20	326.82	26.15
Retail exposures	14 534.17	75	10 900.63	872.05
Other exposures	523 678.94	100	523 678.94	41 894.31
Total:	**539 847.20**	-	-	**42 792.51**

The capital requirements for the exposures in financial instruments, currency and commodities risk is calculated at BGN 38 thousand as the sum of the position risk for debt instruments and stocks, and currency risk. There are no provisions for commodities risk during the reporting period. The tradable portfolio is described under Note 6 to the Statement of Financial Position.
The calculation of the capital requirements for the exposures in debt instruments is made by applying the maturity approach, whereas the individual positions in different currencies are combined according to their maturity and coupon. Apart from that, we calculate capital requirement for the specific risks of each debt instrument. The capital requirement for the exposures in stocks has two components – for general risks at 8%, and for specific risks at 4%. The capital requirement for units in investment schemes is calculated at 32%.

The capital requirement for currency risk is calculated at 8% of the aggregated long and short positions for each currency different from the Euro.
The components of the capital requirements for each of the exposure, currency and commodities risk are as follows:

Item	Capital requirement in BGN
Exposure risk in Debt Instruments	-
Exposure risk in Stocks	38 248.76
Currency risk	-
Commodities risk	-
Total	**38 248.76**

The rules and procedures for assessment and maintenance of the value, types and allocation of the internal capital that are necessary for the adequate coverage of the risks, to which De Novo EAD is exposed, are an element of the Risk Assessment and Management Rules, whose reliability and efficiency is inspected by the Board of Directors on January 30th each year.

III. DISCLOSURE OF MANDATORY AND OTHER RELEVANT INFORMATION

As of the date of this report, members of the Board of Directors are:

Simeon Petkov	Chairman
Iordan Popov	Executive Director
Petar Manov	Board Member
Hristo Bratinov	Board Member

The members of the Board of Directors do not directly own shares and/or bonds issued by De Novo EAD and have not been granted special rights or options for acquiring shares and/or bonds of the Company. During the reporting period the Board of Directors has not taken resolutions for transactions with related parties beyond the usual business of the Company. As at the date of this report no pending deals are known, that might significantly impact the business of the Company.

The total of paid-out remuneration of the Board Members for 2013 amounts to BGN 39 thousand. The Board has ruled that the non-paid out part of the fix remuneration, amounting to 33 thousand, should be differed until the Company generates an adequate income, and therefore this non paid-out remuneration would not be considered as payable by the Company.

Each one of the Board Members is also participating in the Management of De Novo Partners KDA, which is the Sole owner of the capital of the investment intermediary. The Board Members are also general partners of De Novo Partners KDA and they bear jointly and severally an unlimited liability. The Board Members jointly exercise the rights of the Sole owner of De Novo EAD.

None of the Board Members is general partner in a third entity, nor participates in the management of a company with scope of activity, similar to that of De Novo EAD.

IV. RESPONSIBILITY OF THE MANAGEMENT

The Management is required by law to prepare, at the end of each year, the Financial Statements of the Company. The Financial Statements shall give a true and fair view of the Company's financial position at year end, and of its financial results. The present Financial Statements are prepared in compliance with the International Financial Reporting Standards (IFRS), as approved by the European Commission.
The Management confirms to have consistently applied adequate accounting policies when preparing the Financial Statements as at December 31st 2013, and that the assumptions made are reasonable and prudent. The Management further attests that the Accounting Standards in force have been applied, and the Financial Statements have been prepared on the principle of the "going concern".

The management is fully responsible for the correctness of the accounting, the appropriate asset management, and the enforcement of measures against frauds and nuisance.

The Company does not conduct any activities, related to research and development.

After the date of the Financial Statements there are no known significant events, which could impair the Company's activity or would be subject to specific disclosure.

Chairman of the Board
Simeon Petkov

ИНВЕСТИЦИОНЕН ПОСРЕДНИК • INVESTMENT INTERMEDIARY • ДЕ НОВО ЕАД DE NOVO EAD

Executive Director
Iordan Popov

Sofia, 03.01.2014

Statement of Financial Position

As at December 31st 2013
BGN '000

	Notes	31.12.2013	31.12.2012
Assets			
Long Term Assets			
Long term financial assets	3	491	-
Long term non-financial assets	4	26	33
		517	**33**
Current Assets			
Cash and Equivalents	5	1 791	3 906
Stocks	6	319	-
Other	7	40	11
		2 150	**3 917**
Total ASSETS		**2 667**	**3 950**
Equity and Liabilities			
Equity			
Share Capital	8	1 550	1 500
Reserves		5	-
Profit (Loss)		(45)	27
		1 510	**1 527**
Current Liabilities			
Liabilities to Financial Institutions	9	247	
Cash Liabilities to Clients	10	904	2 409
Other Liabilities	11	6	14
		1 157	**2 423**
Total EQUITY and LIABILITIES		**2 667**	**3 950**

Compiled by
Hristo Bratinov

Executive Director
Iordan Popov

Chairman of the Board
Simeon Petkov

ИНВЕСТИЦИОНЕН ПОСРЕДНИК · ДЕ НОВО ЕАД · DE NOVO EAD · INVESTMENT INTERMEDIARY

Stoyanka Apostolova,
Managing Partner
CPA, Registered Auditor
BDO Bulgaria Ltd.

Nedyalko Apostolov,
Manager
BDO Bulgaria Ltd.

Sofia, 03.01. 2014

This Statement of Financial Position is to be assessed along with the Notes, representing an integral part thereto.

Statement of Comprehensive Income

BGN '000	Notes	31.12.2013	For the period 12.01.-31.12.2012
Interest and similar income		24	31
Interest and similar expenses		(8)	(7)
Net Interest Income		**16**	**24**
Other operating income	12	52	164
Gross Operating Income		**68**	**188**
Operating Expenses	13	(113)	(161)
Pre-tax Profit (Loss)		**(45)**	**27**
Tax expense	14	-	-
Profit (Loss)		**(45)**	**27**
Other Comprehensive Income		-	-
Total Comprehensive Income		**(45)**	**27**
Net Profit (Loss) per Share, in BGN		**(0,03)**	**0,02**

Compiled by
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Iordan Popov

Chairman of the Board
Simeon Petkov

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BDO Bulgaria Ltd.

Nedyalko Apostolov,
Manager
BDO Bulgaria Ltd.

Sofia, 03.01. 2014

This Statement of Comprehensive Income is to be assessed along with the Notes, representing an integral part thereto.

Statement of Changes of Owner's Equity

BGN '000	Share Capital	Reserves	Profit (Loss)	Total
Balance as at January 12th, 2012	1500	-	-	**1 500**
Net Profit (Loss) for the period	-	-	27	**27**
Balance as at December 31st,2012	**1 500**	-	**27**	**1 527**
Balance as at January 1st, 2013	**1 500**	-	**27**	**1 527**
Dividend paid-out			(22)	(22)
Increase in reserves		5	(5)	-
Increase in share capital	50			**50**
Net Profit (Loss) for the period	-	-	(45)	**(45)**
Balance as at December 31st,2013	**1 550**	**5**	**(45)**	**1 510**

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Manager
BDO Bulgaria Ltd.

Sofia, 03.01. 2014

This Statement of Changes in Owner's Equity is to be assessed along with the Notes, representing an integral part thereto.

Statement of Cash Flow

In BGN '000	Notes	31.12.2013	For the period 12.01-31.12.2012
Cash from operating activities			
Profit before taxation		(45)	27
Adjustments for:			
Depreciation		8	6
(Increase)/decrease in long term non-financial assets		(1)	(39)
(Increase)/decrease in long term financial assets		(491)	
(Increase)/decrease in stocks		(319)	
(Increase)/decrease in other current receivables		(29)	(11)
(Increase)/decrease in trade and other payables		(1535)	2 423
Net cash flow from operating activities		**(2 412)**	**2 406**
Proceeds from liabilities to Financial Institutions		247	
Proceeds from issue of share capital		50	
Net increase (decrease) in cash and cash equivalents		**(2 115)**	**2 406**
Cash and cash equivalents at beginning of period		**3 906**	**1 500**
Cash and cash equivalents at end of period		**1 791**	**3 906**

Compiled by
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ИНВЕСТИЦИОНЕН ПОСРЕДНИК • ДЕ НОВО ЕАД • DE NOVO EAD • INVESTMENT INTERMEDIARY

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Sofia, 03.01. 2014

This Statement of Cash Flow is to be assessed along with the Notes, representing an integral part thereto.

Notes to the Financial Statements

1. GENERAL PROVISIONS

De Novo EAD (the Company) is an investment intermediary as defined in the Markets in Financial Instruments Act (MIFIA). As per License RG-03-0238, dated 03.01.2012, issued by the Financial Supervision Commission (FSC), the Company is authorized to perform the investment services and activities, stipulated in art. 5, para 2 p.p.1-7 of MIFIA, as well as the additional services as per art.5 para 3 p.p.1-6 of the same act, within the European Union and European Economic Area. The Company is entered into the Commercial register with the Registry Agency of the Republic of Bulgaria on 12.01.2012 under EIK 201850473. The headquarters and business address of the Company are at 28, Hristo Belchev str., municipality of Sredets, Sofia.

The Company is managed by a Board of Directors, and is legally represented by the Chairman of the Board and the Executive Director, acting jointly.

The Company is member of the Central Depository, the Bulgarian Stock Exchange and the Deutsche Boerse in Frankfurt am Main, Germany.

2. ACCOUNTING POLICIES

2.1. Framework of Financial reporting

The accounting in the Company is carried out in compliance with the Bulgarian commercial and tax legislation.

Financial Statements have been prepared in accordance with the International Financial Reporting Standards adopted for use in the European Union, including International Accounting Standards and their interpretations issued by the International Accounting Standards Board (collectively IASB).

The adopted accounting policies shall be consistent with those, applied in the previous period, unless otherwise expressely stated.

New standards, amendments and interpretations effective as of 1 January 2013

The following amendments to the existing standards issued by the International Accounting Standards Board and adopted by the EU are effective for the current period.

- Amendments to IFRS 1 First-time Adoption of International Financial Reporting Standards – Severe Hyperinflation and Fixed Dates for First Time-Adopters, effective for annual periods beginning on or after 1 January 2013, endorsed by the EU on 11 December 2012, published in the Official Journal on 29 December 2012
- Amendments to IFRS 1 First Time Adoption of International Financial Reporting Standards (released on March 13, 2012) - Government Loans, effective for annual periods beginning on or after 1 January 2013, endorsed by the EU on 4 March 2013, published in the Official Journal on 5 March 2013
- Amendments to IFRS 7 Financial Instruments: Disclosures - Offsetting financial assets and financial liabilities - effective for annual periods beginning on or after 1 January 2013, endorsed by the EU on 13 December 2012, published in the Official Journal on 29 December 2012
- IFRS 13 Fair Value Measurement, effective for annual periods beginning on or after 1 January 2013, endorsed by the EU on 11 December 2012, published in the Official Journal on 29 December 2012
- Amendments to IAS 1 Presentation of Items of Other Comprehensive Income - effective for annual periods beginning on or after 1 July 2012, endorsed by the EU on 5 June 2012, published in the Official Journal on 6 June 2012
- Amendments to IAS 12 Income Taxes - Deferred taxes: Recovery of Underlying Assets - effective for annual periods beginning on or after 1 January 2013, endorsed by the EU on 11 December 2012, published in the Official Journal on 29 December 2012

- Amendments to IAS 19 Employee Benefits – Improvements to the Accounting of Post-employment Benefits, effective for annual periods beginning on or after 1 January 2013, endorsed by the EU on 5 June 2012, published in the Official Journal on 6 June 2012
- Amendments of various standards (IFRS 1, IAS 1, IAS 16, IAS 32, IAS 34) to remove inconsistencies and clarifying wording resulting from the Annual Improvements 2009 - 2011 - (issued on 17 May 2012), effective for annual periods beginning on or after 1 January 2013, endorsed by the EU on 27 March 2013, published in the Official Journal on 28 March 2013
- IFRIC 20 Stripping costs in the Production Phase of a Surface Mine, effective for annual periods beginning on or after 1 January 2013, endorsed by the EU on 11 December 2012, published in the Official Journal on 29 December 2012

The adoption of these amendments to the existing standards has not led to any changes in the Company's accounting policies.

Standards, interpretations and amendments in standards that are issued by IASB and endorsed by EU but not yet effective

- IFRS 10 Consolidated Financial Statements, effective for annual periods beginning on or after 1 January 2014, endorsed by the EU on 11 December 2012, published in the Official Journal on 29 December 2012
- IFRS 11 Joint Arrangements, effective for annual periods beginning on or after 1 January 2014, endorsed by the EU on 11 December 2012, published in the Official Journal on 29 December 2012
- IFRS 12 Disclosure of Interests in Other Entities, effective for annual periods beginning on or after 1 January 2014, endorsed by the EU on 11 December 2012, published in the Official Journal on 29 December 2012
- IAS 27 Separate Financial Statements (revised in 2011), effective for annual periods beginning on or after 1 January 2014, endorsed by the EU on 11 December 2012, published in the Official Journal on 29 December 2012
- IAS 28 Investments in associates and joint ventures (Revised in 2011), effective for annual periods beginning on or after 1 January 2014, endorsed by the EU on 11 December 2012, published in the Official Journal on 29 December 2012
- Amendments to IAS 32 Financial Instruments: Presentation - Offsetting of Financial Assets and Financial Liabilities, effective for annual periods beginning on or after 1 January 2014, endorsed by the EU on 13 December 2012, published in the Official Journal on 29 December 2012
- Amendments to IAS 36 Impairment of assets – Recoverable amount Disclosures for Non-Financial Assets, effective for annual periods beginning on or after 1 January 2014, endorsed by the EU on 19 December 2013, published in the Official Journal on 20 December 2013
- Amendments to IAS 39 Financial Instruments: Recognition and Measurement – Novation of Derivatives and Continuation of Hedge Accounting, effective for annual periods beginning on or after 1 January 2014, endorsed by the EU on 19 December 2013, published in the Official Journal on 20 December 2013
- Amendments to IFRS 10 Consolidated Financial Statements, IFRS 11 Joint Arrangements and IFRS 12 Disclosures of Interests in Other Entities – Transition guidance, effective for annual periods beginning on or after 1 January 2014, endorsed by the EU on 4 April 2013, published in the Official Journal on 5 April 2013
- Amendments to IFRS 10 Consolidated Financial Statements, IFRS 12 Disclosures of Interests in Other Entities and IAS 27 Separate Financial Statements, effective for annual periods beginning on or after 1 January 2014, endorsed by the EU on 20 November 2013, published in the Official Journal on 21 November 2013

Documents Issued by the IASB / IFRIC not yet endorsed by the EU:

These new or revised standards, new interpretations and amendments to existing standards that are at the reporting date are already issued by the International Accounting Standards Board have not yet been endorsed by the EU and therefore are not taken into account by the Company in preparing these financial statements.

- IFRS 9 Financial Instruments (issued on 12 November 2009) and Additions to IFRS 9 and IFRS 7 Mandatory Effective Date and Transition Disclosures (issued on 16 December 2011), effective 1 January 2015, Hedge Accounting and amendments to IFRS 9, IFRS 7 and IAS 39 (issued on 19 November 2013) not yet endorsed by the EU
- Amendments to IAS 19 Employee Benefits – Defined Benefit Plans: Employee Contributions (issued on 21 November 2013), effective 1 July 2014
- Annual Improvements 2010 - 2012 of (issued on 12 December 2013), effective 1 July 2014, not yet adopted by the EU
- Annual Improvements 2011 - 2013 of (issued on 12 December 2013), effective 1 July 2014, not yet adopted by the EU
- IFRIC 21 Levies (issued on 20 May 2013) effective 1 January 2014, not yet adopted by the EU

The present Financial Statements are prepared for general purpose, on the principles of the ongoing concern, the accrual, and the historic price.

In order to comply with the IRFS, the Management has to make estimates, assumptions and forecasts, when preparing the Financial Statements. These estimates, assumptions and forecasts may influence the applied policies and the reported value of the assets and liabilities, revenues, and expenditures.
The estimates and the assumptions thereto, are based on expertise and other factors, which are considered by the Management to be enough reliable under the circumstances for assessing the book value of assets and liabilities, and whereas there are no other sources available. Hence, some differences may occur between estimated value and actual value.

The estimates and assumptions are reviewed on a regular basis. The changes of accounting estimates are reflected in the Financial Statements for the period when such changes occurred. However, if the changes do affect not only a given current reporting period, they will be reflected in the Financial Statements for subsequent periods, as well.

2.2. Reporting Period and referred data

The Company was officially open for business as from 12th of January 2012. These Financial Statements contain financial information for the period from January 1st to December 31st 2013. The referenced data encompass the period from January 12th to December 31st 2012. There is no available comparative information for past periods.

2.3. Reporting Currency

According to the requirements of the Bulgarian legislation, the Company presents its Financial Statements in Bulgarian leva (BGN). The Bulgarian leva is pegged to the Euro at 1 EUR = 1.95583 BGN. Except for as otherwise expressly stated, the Financial Statements are in thousands of BGN.

2.4. Foreign Exchange Transactions

Foreign exchange transactions are initially recorded in BGN at the Bulgarian National Bank's fixed rate of exchange, valid for the date of each specific transaction.
Exchange rate differences, resulting from changes in foreign exchange rates are recognized on the Comprehensive income statement, for the period such differences have arisen.
The assets denominated in foreign currency are reported at the closing exchange rate, valid for 31.12.2013.

2.5. Property, machinary, plants and non-tangible assets

The Property, plants and equipment, and the non-tangible assets, are recorded at acquisition cost, which includes the purchase price and all other expenses related to the acquisition of the respective asset. The Management has determined as material threshold the value of BGN 700. All assets with acquisition value bellow this threshold are recorded as direct expense in the Comprehensive income statement.
Any subsequent expenses, directly attributable to the non-current assets mentioned above, are added up to the book value of the respective asset, provided that such expenses are likely to induce future benefits, beyond the standard, initially recorded efficiency of the respective asset. All other subsequent expenses are directly recorded as expense for the respective period.

The depreciation of the tangible assets is calculated using the linear model, whereas the difference between the book value and the residual value is evenly distributed over the useful live span of each specific asset. The depreciation of an asset begins when such asset is available and ready for use at the site, and in the condition, deemed necessary by the Management. At the end of each financial year the residual values, the useful live span periods and the depreciation models of the assets are subjected to review. In the event of discrepancies they are altered accordingly.

The long term tangible assets are depreciated over their useful live, using the linear model. The reported or adjusted value (as the case may be) is therefore decreased to the residual value, using the following annual rates, which are also valid for tax purposes:

Buildings	4%
Machines, production equipment, installations	30%
Computers, software and software leases	50%
Vehicles	25%
Other fixed tangible assets	15%

Intangible assets include software products and licences. Purchased intangible assets are initially recognized at acquisition cost, which includes the purchase price (including customs duties and unrecoverable taxes) and any other direct costs necessary to bring the asset to working condition for its intended use.
Intangible assets are carried at cost, less any depreciation and possible impairment losses. The Company does not determine recoverable value for intangible assets. Under certain reliable conditions, however, the Company may revaluate the book value of an intangible asset and determine its recoverable value.
An Intangible asset is written off on disposal or when it is withdrawn from use and no future economic benefits are expected from it.

The intangible assets are depreciated using the linear model at the following annual rates:

License as Investment intermediary	15%
Software and software leases	50%

The accrual of depreciation of a tangible asset starts in the month, following the month, in which the respective asset was acquired or put into operation.

2.6. Commercial and other receivables

The commercial and other receivables are booked at their discounted value, whereas the model of the effective interest rate is used. The provisions, if any, decrease the value accordingly.
As far as the commercial and other receivables are all short term and do not bear interest, their nominal value is approximately equal to their discounted value. At the end of each reporting period the Management conducts review in order to assess any indication for impairment of the receivables. Provisions are made when there is clear evidence that the respective amount due will not be recovered in full, as per the original agreement. The provisions are recognized in the Comprehensive income statement.
As at 31.12.2013 there are no provisions booked.

2.7. Cash and Equivalents

Cash and Equivalents include cash in hand and in bank accounts, in national and foreign currency.
The cash, denominated in leva, is booked at its nominal value, whilst the cash in foreign currency is booked at the prevailing exchange rate, reported by the Bulgarian National Bank (BNB), valid for the day of its acquisition. The foreign exchange transactions (except for the forex deals) are booked at the central exchange rate, published daily by BNB. The cash denominated in foreign currency is valued on daily basis, using the central rate of BNB, and the profits and losses are reflected in the Comprehensive income statement. As at 31.12.2013 the cash in foreign currency is booked at the closing rate of BNB.

2.8. Commercial and other Liabilities

The commercial and other liabilities are all short term, do not bear interest, and are therefore booked at their repayment value.

2.9. Provisions

Provisions are accounted for when an outgoing cash flow is likely to take place in connection to present liabilities, resulting from past events, and the amount of such liabilities is identified. If the Company may expect to recover the provisions made, the respective amount is also booked as asset. The provision expenses have to be shown in the Income Statement net of the recovered expenses, if any.

2.10. Impairment of assets

The book value of the non-financial assets (except for investment property, inventory and deferred tax assets) is reviewed at each reporting date for potential impairment. In case there is ground for impairment, valuation is made in order to estimate the recoverable amount of the specific asset.
The recoverable amount of an asset, or an object, generating cash-flow is the higher than its value, when in use, and its fair value, less the sale expenses. To assess the value of an asset in use, future cash flows are discounted to their current value as a specific pre-tax discount rate is applied. This discount rate shall reflect the current market value, the time value of money, and the intrinsic risks, associated with the asset.
The impairment loss is recognized when the carrying amount of asset or group of assets, generating cash-flow, is higher than the respective recoverable value. The impairment losses are reflected in the Income Statement.

The recoverable value of receivables is appraised as the present value of the future cash-flow, whereas the discount rate applied is the effective interest rate used, when the respective asset was originally recognized. The short-term receivables are not discounted.

Under certain circumstances the subsequent increase of recoverable value of an asset may invoke effect of reversal in the Income Statement.

Evaluation of recoverable value
The recoverable value of the Company`s receivables is valuated as current value of the future cash flows, discounted with applied initial effective interest rate (i.e. the effective interest rate calculated at initial recognition of those financial assets). Short- term receivables are not discounted.

The recoverable value of the other assets is higher than their fair value, less sale expenses and their value in use. In order to assess the value in use the future cash flows are discounted to their current value as a specific pre-tax discount rate is applied. This discount rate shall reflect the current market value, the time value of money, and the intrinsic risks, associated with the asset. When use of asset does not result in separate cash flows, recoverable value is determined for the generating cash flows subject where evaluated asset belongs.

Reversal value of impairment
Impairment loss regarding receivables has reversal value if occur in result of increase in the recoverable value could be objectively related to event occur after the recognition of the impairment loss. The impairment loss regarding the rest of the assets has reversal value if there is change in valuations used for determination of the recoverable value.
The impairment loss has a reversal value only up to the amount of the carrying value of the asset after depreciations which it would have had if the impairment loss were not recognized.

2.11. Recognition of Revenues and Expenditures

The revenues and expenditures are shown on accrual basis in the Income statement for the period in which the respective activity is carried out, regardless of the fact whether the specific amount is actually paid out or received. The principle of congruence of cause and value shall be observed.
Income on contractual services with continuous performance, including construction contracts, are defined as at balance sheet preparation date according to the stage of contract`s completeness.

2.12. Financial Revenues and Expenditures

The financial revenues include interest income, income from transactions in financial instruments and foreign exchange, commissions and taxes.
The financial expenditures include taxes and commissions payable to banks, exchanges and clearing houses, as well as expenses related to transactions in financial instruments and foreign exchange.
The interest income and expense are shown in the Income statement on the basis of the effective interest rate.

2.13. Taxes

The taxes due are calculated in compliance with the relevant legislation and include current and differed taxes. The nominal rate for the corporate tax for 2012 is 10%.
The amount of the current profit tax is calculated on the profit for tax-purposes, being the financial result, adjusted for tax purposes, as required by law.
The differed taxes are calculated on all temporary differences between the tax base of assets and liabilities and their value carried forward to the date of the respective financial report, using the balance sheet method. In order to determine the amount of the differed taxes, estimated tax rates are applied.

The differed tax liabilities are reported for all taxable temporary differences except when at initial recognition asset and liability occur in transaction. The transaction does not reflect on the accounting or the tax profit or loss as at the moment of its conclusion.

Differed tax assets are reported for all temporary differences deductable up to the degree where future taxable profit for realization of assets is probable.
The Company recognizes differed tax assets occurred from unused tax losses or credits up to the degree where there is enough taxable temporary differences or other compelling evidence that sufficient taxable profit against which to utilized unused tax losses or credits.
As at the date of each balance sheet the Company reviews unrecognized differed tax assets as recognizes the same from prior period up to the degree where probability occurs for future taxable profit to provide refunding of the differed tax asset.
As at 31.12.2013, the Company does not report any differed tax assets or liabilities.

The Company is registered under the VAT Act and levies a 20% tax on its sales.

2.14. Financial Instruments

Financial instruments are classified as held for trading. Financial instruments are initially valuated at acquisition - at acquisition cost, which includes all transaction costs.
According to the Risk management rules of the Company, the subsequent valuation of the financial instruments is performed on a daily basis using readily available closing prices, provided by an independent source, including stock exchange prices or prices from market information platforms and quotations from independent brokers/dealers with sound reputation. For the purposes of the mark-to-market valuation of financial instruments the more conservative from the rates "bid" and "ask" prices is used, unless the Company is a market-maker, regarding specific financial instrument, and may close the position at a mid-market price.
When market valuation is not possible, the Company may use a valuation model for the positions and its portfolios. The valuation model is each valuation that is compared to values of comparative valuation /benchmark/, is being extrapolated, or otherwise derived from market data. The valuation model should meet certain requirements provided for in Ordinance No. 35 on capital adequacy and liquidity of investment intermediaries of Financial Supervision Commission.

2.15. Risk Management

Significant risks may be classified into the following main categories – credit risk, market risk, liquidity risk and currency risk.

Credit risk
Credit risk is the risk due to the inability of clients and counterparties to meet their obligations.
The Company's credit risk is associated mainly with its commercial and financial receivables. The amounts presented in the balance sheet are on net basis excluding allowances for doubtful receivables, considered by the Management as doubtful on the basis of previous experience and current economic conditions. The credit risk related to liquidity resources and financial instruments is limited since the counterparties are mainly banking institutions with high credit rating.

Market risk
Market risk represents any change in the market conditions as market prices of the financial instruments, exchange rates and interest rates.

Liquidity risk
Liquidity risk originates from the time structure of cash flows of assets, liabilities and off-balance sheet instruments of the Company.
The Management has built the necessary framework for managing the risk.

Currency risk
As a result of the Currency Board in the country, the Bulgarian currency is pegged to EUR. Since the Company presents its financial statements in BGN these statements are exposed only to the effect from changes in foreign exchange rates of currencies outside the Euro zone and leva.

2.16. Derivatives

Derivatives represent off-balance sheet financial instruments, valued on the basis of interest rates, foreign exchange rates or other market prices. The derivatives are an effective tool for management of the market risk and limitation of the exposure to a given counterparty.

The most commonly used derivatives are:

- currency swap;
- interest swap;
- floors and ceilings;
- forward currency and interest contracts;
- futures;
- options

Contract terms and conditions are determined in standardized documents. Regarding the derivatives the same procedures of controlling the market and credit risk are applied like in the case of the other financial instruments. They are aggregated with the remaining exposures for the purpose of monitoring the overall exposure to a given counterparty and they are managed within the approved limits for a given counterparty. The derivatives are held both for trading and for hedging other instruments, used for managing the interest and currency risk.
The derivatives held for trading are valued at fair value, the gains and losses being referred to the statement of comprehensive income as a result from commercial operations.
The derivatives used as hedging instruments are recognized according to the accounting treatment of the hedging object. Recognition criteria for a hedging derivative are the presence of a documented evidence of the intent to hedge a certain instrument and the hedging instrument should provide reliable basis for eliminating the risk. When a given hedged position is closed, the hedging instrument is recognized as held for trading at fair value. The gains and losses are immediately recognized in the statement of comprehensive income, as this applies for the hedged instrument itself. The hedging transactions which are closed prior to the hedged position are measured at fair value, the gains and losses being reported for the period of existence of the hedged position.
As at 31.12.2013 the Company is not exposed to derivatives.

2.17 Clients' Financial Instruments

Initially the customers' financial instruments are accounted for at the price of the respective order. The subsequent valuation is made on the basis of the fair value method. The differences resulting from the changes in their fair value is accounted as an increase or a decrease in the securities value.

For the purposes of the Financial Supervision Commission and the Investors Compensation Scheme the Company prepares reports, containing data for clients' financial instruments and cash, as well as the payables on them. More detailed information is presented in Section "Additional information for better understanding of the Financial Statements".

3. LONG TERM FINANCIAL ASSETS

As at 31.12.2013 the Company reports as long term financial assets German Government Bonds (ISIN DE0001102309) in the nominal of EUR 250 thousand, maturing 15.02.2023. The Bonds are represented at acquisition price for the total amount of BGN 491 thousands. The Management considers that there are not indications for impairment of these assets.

4. LONG TERM NON-FINANCIAL ASSETS

The long term non-financial assets include:

	31.12.2013 BGN'000	31.12.2012 BGN'000
Long term tangible assets	8	11
Long term intangible assets	18	22
	26	**33**

The long term tangible assets have the following structure:

	Other	Computers and Peripherals	Total
Book value			
As at 31.12.2012г.	9	5	14
Newly acquired		1	1
As at 31.12.2013г.	9	6	15
Depreciation			
As at 31.12.2012	(1)	(2)	(3)
For the reporting period	(1)	(3)	(4)
As at 31.12.2013г.	(2)	(5)	(7)
Balance sheet value			
As at 31.12.2012г.	**8**	**3**	**11**
As at 31.12.2013г.	**7**	**1**	**8**

The structure of the long term intangible assets is:

	Licenses
Book value	
As at 31.12.2012	25
Newly acquired	-
Written off	-
As at 31.12.2013	25
Depreciation	
As at 31.12.2012	(3)
For the reporting period	(4)
As at 31.12.2013	(7)
Balance sheet value	
As at 12.01.2012	22
As at 31.12.2013	**18**

5. CASH and EQUIVALENTS

	31.12.2013 BGN'000	31.12.2012 BGN'000
Cash at sight with banks	1 265	2 907
Other (short term deposits)	526	999
	1 791	**3 906**

The Cash and Equivalents have the following distribution:

	De Novo's money		Clients' money		Total	
	31.12.2013 BGN'000	31.12.2012 BGN'000	31.12.2013 BGN'000	31.12.2012 BGN'000	31.12.2013 BGN'000	31.12.2012 BGN'000
Cash at sight with banks	621	749	644	2 158	1 265	2 907
Other (short term deposits)	266	748	260	251	526	999
	887	**1 497**	**904**	**2 409**	**1 791**	**3 906**

6. STOCKS

The portfolio of Stocks (Shares) owed as at 31.12.2013 is presented in the following table. The instruments are valued at the closing price on Xetra, Frankfurt/Main, valid for the last business day of the year 2013.

Asset type	ISIN code	Issuer	Number of securities held as at 31.12.2013	Number of securities held as at 31.12.2012	Currency	Market value as at 31.12.2013 BGN'000	Market value as at 31.12.2012 BGN'000
Shares	DE0008232125	Lufthansa AG VNA O.N.	1000	-	EUR	30	-
Shares	DE0005140008	Deutsche Bank AG	600	-	EUR	41	-
Shares	DE0005190003	BMW Bayerische Motoren Werke AG	300	-	EUR	50	-
Shares	DE0005200000	Beiersdorf AG	300	-	EUR	43	-
Shares	DE0007164600	SAP AG	300	-	EUR	37	-
Shares	DE0005552004	Deutsche Post AG	600	-	EUR	31	-
Shares	NL0000235190	Airbus Group (Legally EADS N.V.)	300	-	EUR	33	-
Shares	DE000A1EWWW0	Adidas AG	300	-	EUR	54	-
						319	**-**

7. OTHER SHORT-TERM ASSETS

	31.12.2013 BGN'000	31.12.2012 BGN'000
Receivables from Clients	23	9
Receivables from Institutions	2	1
Others	15	1
	40	**11**

Receivables from Clients represent taxes and commissions accrued up to 31.12.2013 and payable upon expiration of the respective contracts for the amount of BGN 7 thousands, as well as receivables under repo-agreement for the amount of BGN 16 thousands. Accrued interest and exchange rate differences for the amount of BGN 11 thousands and other receivables (BGN 4 thousands) are shown as "Others".

8. EQUITY

Sole owner of the capital is De Novo Partners KDA (201662667 of the Commercial register).
On 27.02.2013 the sole owner has decided to increase the capital of the Company by issuing 50 000 new immaterialized voting shares with nominal value of BGN 1 each. As at 31.12.2013 the share capital of the Company amounts to BGN 1 550 000 and it is fully paid up in cash. As a result of profit distribution for 2012, an amount of BGN 5 thousands is shown as general reserves.

9. LIABILITIES TO FINANCIAL INSTITUTIONS

The Company has entered in overdraft agreement wit its servicing bank – Allianz Bank Bulgaria, in the amount of up to BGN 250 thousands. This credit instrument is aimed to insure an additional liquidity for even better flexibility in conducting the daily business. As at 31.12.2013 the utilization of the overdraft was for BGN 247 thousands and the full amount was repaid on 02.01.2014.

10. CASH LIABILITIES TO CLIENTS

By virtue of law, the Company segregates its customers' money from its own money and holds the customers' money on separate bank accounts (See Note 5 above). The liability of the Company to its creditors is limited to the proprietary assets only and does not include its clients' assets.

11. OTHER LIABILITIES

As at 31.12.2013 the other liabilities are:

	31.12.2013 **BGN'000**	**31.12.2012** **BGN'000**
VAT and Income tax payable	1	2
Compulsory Pension and Health insurance payments due	4	6
Remuneration to staff	1	5
Service suppliers	-	1
	6	**14**

12. OTHER OPERATING INCOME

	31.12.2013 **BGN'000**	**31.12.2012** **BGN'000**
Foreign currency exchange gains	59	20
Foreign currency exchange losses	(57)	(17)
Net foreign currency exchange gains (losses)	**2**	**3**
Revenues from transactions in financial instruments	412	243
Expenditures for transactions in financial instruments	(420)	(160)
Net income from transactions in financial instruments	**(8)**	**83**
Commissions and similar revenues	134	109
Commissions and similar expenditures	(76)	(31)
Net commissions and similar income	**58**	**78**
Total	**52**	**164**

13. OPERATING EXPENSES

	31.12.2013 BGN'000	31.12.2012 BGN'000
Remunerations, Social security and Health insurance	78	109
Expenses on materials and external services	23	42
Depreciation	8	6
Others	4	4
Total	**113**	**161**

The structure of remuneration, social security and health insurance is represented in the following table:

	31.12.2013 BGN'000	31.12.2012 BGN'000
Current remuneration of the staff and Board members	62	84
Board members additional remuneration	-	9
Compulsory Pension and Health insurance for account of the employer	16	16
Total	**78**	**109**

The expenses for materials and external services comprise of:

	31.12.2013 BGN'000	31.12.2012 BGN'000
Materials	2	12
Office rent	15	14
Software rent	1	6
Others	5	10
Total	**23**	**42**

14. TAXES

As at 31.12.2013 the Company is not liable for paying corporate tax. As per the legal framework in Bulgaria, the pre-tax result of the Company has to be modified for tax purposes. Upon these modifications, the Company has no tax obligations.

	31.12.2013 BGN'000	31.12.2012 BGN'000
Pre-tax profit	(45)	27
Net increase (decrease) of pre-tax profit for tax purposes	6	(42)
Tax expense	-	-

The items for the net increase (decrease) of the pre-tax profit for taxes purposes are shown in the following table:

	31.12.2013 BGN'000	31.12.2012 BGN'000
Yearly depreciation booked	8	6
Yearly tax depreciation	(8)	(6)
Dividends received	(1)	
Gains from disposal of financial instruments on regulated markets	(103)	(107)
Losses from disposal of financial instruments on regulated markets	110	65
Net Increase (decrease) of pre-tax profit for tax purposes	**6**	**(42)**

15. RELATED PARTIES TRANSACTIONS

Related parties to the Company are its Sole owner – De Novo Partners KDA, the shareholders of the latter, as well as all other companies belonging to the group of the ultimate mother company – Datecs OOD, including the owners of that company. As at 31.12.2013 there are no particular related parties transactions which are subject to individual reporting.

At the reporting date, the cash liabilities of the Company to related parties amount to BGN 568 thousand and come from its capacity of investment intermediary (see Note 10 above). The company's receivables from related parties are BGN 4 thousand, being accrued remuneration for portfolio management. This remuneration is payable upon expiry of the respective contracts for portfolio management.
As at 31.12.2013 the revenues from related parties amount to BGN 67 thousand, with the following structure:

	31.12.2013 BGN'000	31.12.2012 BGN'000
Interest income	1	1
Revenues from transactions in financial instruments	4	20
Revenues from foreign exchange operations	-	1
Commissions and fees	62	84
Total	**67**	**106**

The corresponding expenditures as at the reporting date amount to BGN 27 thousand, being:

	31.12.2013г. BGN'000	31.12.2012г. BGN'000
Interest expenses	4	6
Expenditures for transactions in financial instruments	23	20
Total	**27**	**26**

16. TRANSACTIONS AFTER BALANCE SHEET DATE

After the date of this report there are no transactions, which may imply corrections to the Financial Statements or any appendix there to, or otherwise be subject to specific disclosure.

17 APPROVAL OF THE FINANCIAL STATEMENTS

The Financial Statements are approved by the Management of the Company.
In witness thereof, these Financial Statements are signed by:

Simeon Petkov

Chairman of the Board

ИНВЕСТИЦИОНЕН ПОСРЕДНИК
ДЕ НОВО ЕАД
DE NOVO EAD
INVESTMENT INTERMEDIARY

Iordan Popov

Executive Director

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To

THE SHAREHOLDER

OF DE NOVO EAD

SOFIA

INDEPENDENT AUDITOR'S REPORT

We have audited the accompanying financial statements of DE NOVO EAD, which comprise the statement of financial position as at December 31, 2013, and the statement of comprehensive income, statement of changes in equity and cash flow statement for the year then ended, and a summary of significant accounting policies and other explanatory notes.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with International Financial Reporting Standards, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with the International Standards on Auditing. These standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by Management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

BDO Bulgaria OOD is a specialized auditing company, included in the list of the Institute of CPA in Bulgaria under number 16, member of BDO International.
BDO Bulgaria OOD is registered in the Trade Register with Identification Code 831255576 and VAT Number BG831255576.
BDO Bulgaria OOD, a Bulgarian Limited Liability Company, is a member of BDO International Limited, a UK company limited by guarantee, and forms part of the international BDO network of independent member firms.

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Opinion

In our opinion the Financial Statements give a true and fair view of the financial position of DE NOVO EAD as of 31 December 2013, and of its financial performance and its cash flows for the year then ended in accordance with International Financial Reporting Standards accepted by EU.

Report on other Legal and Regulatory Requirements

We conducted verification of the annual management report of DE NOVO EAD as of 31 December 2013 with regard to the correspondence between the annual management report and the annual financial statements for the same reporting period in accordance with the requirements of the Accountancy Act.

In our opinion, as a result of this verification the Annual Management Report corresponds to the annual financial statements as of December 31, 2013 with regard to the financial information.

SOFIA, 29.01.2014

BDO BULGARIA LTD.

Stoyanka Apostolova, Managing Partner
CPA, Registered Auditor

Nedyalko Apostolov,
Manager

Additional Information for better understanding of the Financial Statements

Financial Instruments In De Novo EAD's Clients Portfolio

Asset Class	Currency	Quantity/ Notional value as at 31.12.2013	Quantity/ Notional value as at 31.12.2012.	Market value as at 31.12.2013 in BGN'000		Market value as at 31.12.2012 in BGN'000	
				Total	Of which in Depository Institutions	Total	Of which in Depository Institutions
Shares	BGN	3 241 275	1 762 374	3 429	3 429	1 741	1 741
	EUR	15 552	-	1 200	1 200	-	-
	USD	251 700	-	1	1	-	-
		3 508 527	**1 762 374**	**4 630**	**4 630**	**1 741**	**1 741**
Units	EUR	**150**	**150**	**513**	**513**	**448**	**448**
Government bonds	BGN	-	**240 000**	-	-	**272**	**272**
Receivables	BGN	-	-	-	-	**6**	**6**
Total		-	-	**5 143**	**5 143**	**2 467**	**2 467**